# Job Search









Youth Employment Services provides inclusive employment services for youth between 16 and 29.

Our purpose is to prepare youth in realizing their potential to become self-sufficient.

## Aim

# Know how to plan your job search and where to look for jobs



Makes up **15%** of all jobs **85%** of job searchers look here

Makes up **85%** of all jobs

Only **15%** of job searchers look here

### **Scenarios**

Scenario 1: Jennifer is in grade ten and wanted her first job. She printed off some copies of her resume, changed into her interview clothes and visited local businesses, asking who might be hiring. When she checked the local pizza place the manager looked over her resume and interviewed her on the spot. She starts on Monday.

Scenario 2: Malek loves music. He wants to work in the industry but does not know how to find a job. After looking into a few music stores and applied to a bunch of jobs online before he remembered that his aunt works for a music festival in the summer. He called her and asked her for some job search advice. She gives him some jobs leads, he is now excited about his options!

Scenario 3: James enjoys hands on work and was looking for a general labour position in a warehouse. After some attempts of applying for online jobs without success, James used google maps to find warehouses in his neighbourhood that he could call directly and ask if they were hiring. After several calls to different companies, he landed an interview.

### Where To Look:

#### **Open Job Market:**

Indeed

Workopolis & Monster

Kijiji

**Career Fairs** 

#### **Hidden Job Market:**

yellowpages.ca

**Cold calling \* Tell Me about Yourself!** 

Google Maps

Company websites

Walkabouts

**Networking \* Tell Me About Yourself!** 



# Cold Calling; It Works!

#### Used in conjunction with other job search methods such as Google Maps

- Shows that you are enthusiastic, pro active and using your initiative!
- Ask if they are hiring
- Find out what the application process is
- Get leads for other jobs
- Establishes a personal relationship
- Expands your network

Date Applied	Position	Company Name	Address /email address	Contact [Person/ Department	Phone/Fax	Submit Application	Submit Resume	Follow Up Call

## Tell Me About Yourself! **EQAL**

#### Useful for cold calling and networking

- Be able to talk about yourself for up to 1 minute
- Experience- what have you done?
- Qualifications- skills and education
- Attributes- qualities and characteristics
- Life- volunteering, hobbies, who are you?

# Summary

- ✓ Be optimistic and believe in yourself
- ✓ Keep your eyes open for new opportunities
- ✓ Take time to develop your network and practice your elevator speech and cold calling technique
- ✓ Remember only 10-25% of jobs are advertised
- ✓ Be open to volunteering and job shadowing as ways to gain experience
- ✓ Keep track of your job search activities

# Practice: Searching for Jobs

- You have the knowledge to start your job search
- Try using Google Maps and see what's out there!
- Search for a job on Indeed
- Find a company website and look for where they advertise their jobs
- Go to Yellow Pages and make a list of places you want to contact



614-294 Portage Avenue

Winnipeg, MB R3C 0B9

Phone: (204) 987 – 8661

Website: www.yesmb.ca

aferrer@yesmb.ca



Youth Employment Services



@YESManitoba



Youth Employment Services (Manitoba)



@yesmanitoba



YES Manitoba